

ANNALY CAPITAL MANAGEMENT, INC. REPORTS 1st QUARTER 2023 RESULTS

NEW YORK—April 26, 2023—Annaly Capital Management, Inc. (NYSE: NLY) ("Annaly" or the "Company") today announced its financial results for the quarter ended March 31, 2023.

Financial Highlights

- GAAP net income (loss) of (\$1.79) per average common share for the quarter
- Earnings available for distribution ("EAD") of \$0.81 per average common share for the quarter
- Economic return of 3.0% for the first quarter
- Annualized GAAP return (loss) on average equity of (28.8%) and annualized EAD return on average equity of 14.8%
- Book value per common share of \$20.77
- GAAP leverage of 5.9x, down from 6.0x in the prior quarter; economic leverage of 6.4x, up from 6.3x in the prior quarter
- Declared quarterly common stock cash dividend of \$0.65 per share

Business Highlights

Investment and Strategy

- Total assets of \$85.5 billion, including \$77.6 billion in highly liquid Agency portfolio⁽¹⁾
- Annaly Agency Group represents 67% of dedicated equity capital⁽²⁾ with portfolio growth driven by deployment of accretive equity raised early in the quarter while portfolio distribution migrated marginally up in coupon
- Added swap hedges to correspond with assets purchased throughout the quarter as we maintained a defensive duration position amid elevated volatility in yields
- Annaly's Mortgage Servicing Rights ("MSR") portfolio was relatively unchanged quarter-over-quarter with \$1.8 billion⁽³⁾ in assets representing 15% of dedicated equity capital⁽²⁾
- Annaly Residential Credit Group grew assets modestly to \$5.2 billion⁽¹⁾ representing 18% of dedicated equity capital⁽²⁾, driven by ~\$100 million of OBX retained securities across three deals settled in the first quarter
- Received a 2022 SHARP award from Freddie Mac, recognizing superior mortgage servicing portfolio performance

Financing and Capital

- \$5.7 billion of unencumbered assets⁽⁴⁾, including cash and unencumbered Agency MBS of \$3.8 billion
- Average GAAP cost of interest bearing liabilities increased 81 basis points to 4.52% and average economic cost of interest bearing liabilities increased 23 basis points to 2.34% guarter-over-quarter
- Annaly Residential Credit Group priced four whole loan securitizations totaling \$1.5 billion in proceeds since the beginning of the first quarter⁽⁵⁾, remaining the largest non-bank issuer of Prime Jumbo and Expanded Credit MBS from 2022 to 2023⁽⁶⁾
- Annaly Residential Credit Group upsized an existing credit facility by approximately \$200 million during the quarter and closed a new \$250 million facility subsequent to guarter end
- Annaly Mortgage Servicing Rights Group added a new \$250 million credit facility in the first quarter
- Raised \$563 million of accretive common equity through the Company's at-the-market ("ATM") sales program⁽⁷⁾

Corporate Responsibility & Governance

- Expanded Board of Directors with election of new Independent Director Martin Laguerre
 - Following the completion of the 2023 Annual Meeting of Stockholders, 80% of Annaly's Directors will be independent and 60% of Directors will identify as women and/or racially/ethnically diverse⁽⁸⁾

"Despite significant volatility in interest rates and mortgage spreads throughout the first quarter, Annaly was able to proactively navigate this challenging environment with book value effectively unchanged, generating an economic return of 3%," remarked David Finkelstein, Annaly's Chief Executive Officer and Chief Investment Officer. "As we noted at the start of the year, Annaly was prepared for market turmoil with prudent leverage, substantial liquidity and optimal asset allocation. This conservative positioning enabled us to preserve capital and liquidity during the quarter, while maintaining the flexibility to grow when opportunistic, including adding to our Agency portfolio through accretive issuance under our ATM early in the quarter.

"Looking ahead, we are encouraged by the robust returns available across our three investment strategies and believe we are wellpositioned to take advantage of opportunities as they arise. With volatility likely to further decrease as the Federal Reserve moves closer towards the end of its hiking cycle, we are confident in our outlook though prepared for any additional market turbulence."

Net of sales agent commissions and excluding other offering expenses.

Statistics assume all Directors up for nomination at the 2023 Annual Meeting of Stockholders are elected.

Total portfolio represents Annaly's investments that are on-balance sheet as well as investments that are off-balance sheet in which Annaly has economic exposure. Assets exclude assets transferred or pledged to securitization vehicles of \$10.3 billion, include TBA purchase contracts (market value) of \$12.0 billion, CMBX derivatives (market value) of \$0.4 billion and \$1.1 billion of retained securities that are eliminated in consolidation and are shown net of participations issued totaling \$0.7 billion.

Capital allocation for each of the investment strategies is calculated as the difference between each investment strategy's allocated assets, which include TBA purchase contracts, and liabilities. Dedicated capital allocations as of March 31, 2023

Capital anoctation for each of the investment strategies is carculated as the interface between each investment strategy's anoctated assets, which include 15A purchase contracts, and harmonics. Dedicated capital anoctation is a Si March 31, 20 excludes commercial real estate assets.

Includes limited partnership interests in a MSR fund, which is reported in Other Assets.

Represents Annaly's excess liquidity and defined as assets that have not been pledged or securitized (generally including cash and cash equivalents, Agency MBS, CRT, Non-Agency MBS, residential mortgage loans, MSR, reverse repurchase agreements, other unencumbered financial assets and capital stock).

Includes a 54 of 80 million residential whole loan securitization that priced in April 2023.

Issuer ranking data from Inside Nonconforming Markets for 2022 to 2023 YTD as of April 7, 2023.

Financial Performance

The following table summarizes certain key performance indicators as of and for the quarters ended March 31, 2023, December 31, 2022 and March 31, 2022:

	March 31, 2023]	December 31, 2022	March 31, 2022
Book value per common share	\$ 20.77	\$	20.79	\$ 27.08
GAAP leverage at period-end (1)	5.9:1		6.0:1	5.3:1
GAAP net income (loss) per average common share (2)	\$ (1.79)	\$	(1.96)	\$ 5.46
Annualized GAAP return (loss) on average equity	(28.84%)		(31.78%)	65.62%
Net interest margin (3)	0.09%		0.65%	3.20%
Average yield on interest earning assets (4)	3.96%		3.86%	3.61%
Average GAAP cost of interest bearing liabilities (5)	4.52%		3.71%	0.48%
Net interest spread	(0.56%)		0.15%	3.13%
Non-GAAP metrics *				
Earnings available for distribution per average common share (2)	\$ 0.81	\$	0.89	\$ 1.11
Annualized EAD return on average equity	14.82%		16.19%	14.01%
Economic leverage at period-end (1)	6.4:1		6.3:1	6.4:1
Net interest margin (excluding PAA) (3)	1.76%		1.90%	2.04%
Average yield on interest earning assets (excluding PAA) (4)	3.96%		3.82%	2.62%
Average economic cost of interest bearing liabilities (5)	2.34%		2.11%	0.89%
Net interest spread (excluding PAA)	1.62%		1.71%	1.73%

^{*} Represents a non-GAAP financial measure. Please refer to the "Non-GAAP Financial Measures" section for additional information.

Updates to Financial Disclosures

On September 8, 2022, the Company announced that its Board of Directors had unanimously approved a reverse stock split of the Company's common stock at a ratio of 1-for-4 (the "Reverse Stock Split"). The Reverse Stock Split was effective following the close of business on September 23, 2022 (the "Effective Time"). Accordingly, at the Effective Time, every four issued and outstanding shares of the Company's common stock were converted into one share of the Company's common stock. No fractional shares were issued in connection with the Reverse Stock Split. Instead, each stockholder that would have held fractional shares as a result of the Reverse Stock Split received cash in lieu of such fractional shares. The par value per share of the Company's common stock remained unchanged at \$0.01 per share after the Reverse Stock Split. Accordingly, for all historical periods presented, an amount equal to the par value of the reduced number of shares resulting from the Reverse Stock Split was reclassified from Common stock to Additional paid in capital in the Company's Consolidated Statements of Financial Condition. All other references made to share or per share amounts in the accompanying consolidated financial statements and disclosures have also been retroactively adjusted, where applicable, to reflect the effects of the Reverse Stock Split.

⁽¹⁾ GAAP leverage is computed as the sum of repurchase agreements, other secured financing, debt issued by securitization vehicles, participations issued and mortgages payable divided by total equity. Economic leverage is computed as the sum of recourse debt, cost basis of to-be-announced ("TBA") and CMBX derivatives outstanding, and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Certain credit facilities (included within other secured financing), debt issued by securitization vehicles, participations issued, and mortgages payable are non-recourse to the Company and are excluded from economic leverage.

⁽²⁾ Net of dividends on preferred stock.

⁽³⁾ Net interest margin represents interest income less interest expense divided by average Interest Earning Assets. Net interest margin (excluding PAA) represents the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average Interest Earning Assets plus average outstanding TBA contract and CMBX balances. PAA represents the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities.

⁽⁴⁾ Average yield on interest earning assets represents annualized interest income divided by average interest earning assets. Average interest earning assets reflects the average amortized cost of our investments during the period. Average yield on interest earning assets (excluding PAA) is calculated using annualized interest income (excluding PAA).

⁽⁵⁾ Average GAAP cost of interest bearing liabilities represents annualized interest expense divided by average interest bearing liabilities. Average interest bearing liabilities represents annualized economic interest expense divided by average interest bearing liabilities. Economic interest expense is comprised of GAAP interest expense and the net interest component of interest rate swaps.

Other Information

This news release and our public documents to which we refer contain or incorporate by reference certain forward-looking statements which are based on various assumptions (some of which are beyond our control) and may be identified by reference to a future period or periods or by the use of forward-looking terminology, such as "may," "will," "believe," "expect," "anticipate," "continue," or similar terms or variations on those terms or the negative of those terms. Such statements include those relating to the Company's future performance, macro outlook, the interest rate and credit environments, tax reform and future opportunities. Actual results could differ materially from those set forth in forward-looking statements due to a variety of factors, including, but not limited to, changes in interest rates; changes in the yield curve; changes in prepayment rates; the availability of mortgage-backed securities ("MBS") and other securities for purchase; the availability of financing and, if available, the terms of any financing; changes in the market value of the Company's assets; changes in business conditions and the general economy; the Company's ability to grow its residential credit business; the Company's ability to grow its mortgage servicing rights business; credit risks related to the Company's investments in credit risk transfer securities and residential mortgage-backed securities and related residential mortgage credit assets; risks related to investments in mortgage servicing rights; the Company's ability to consummate any contemplated investment opportunities; changes in government regulations or policy affecting the Company's business; the Company's ability to maintain its qualification as a REIT for U.S. federal income tax purposes; the Company's ability to maintain its exemption from registration under the Investment Company Act of 1940; operational risks or risk management failures by us or critical third parties, including cybersecurity incidents; and risks and uncertainties related to the COVID-19 pandemic, including as related to adverse economic conditions on real estate-related assets and financing conditions. For a discussion of the risks and uncertainties which could cause actual results to differ from those contained in the forward-looking statements, see "Risk Factors" in our most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. The Company does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions which may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements, except as required by law.

Annaly is a leading diversified capital manager with investment strategies across mortgage finance. Annaly's principal business objective is to generate net income for distribution to its stockholders and to optimize its returns through prudent management of its diversified investment strategies. Annaly is internally managed and has elected to be taxed as a real estate investment trust, or REIT, for federal income tax purposes. Additional information on the company can be found at www.annaly.com.

We use our website (www.annaly.com) and LinkedIn account (www.linkedin.com/company/annaly-capital-management) as channels of distribution of company information. The information we post through these channels may be deemed material. Accordingly, investors should monitor these channels, in addition to following our press releases, SEC filings and public conference calls and webcasts. In addition, you may automatically receive email alerts and other information about Annaly when you enroll your email address by visiting the "Investors" section of our website, then clicking on "Investor Resources" and selecting "Email Alerts" to complete the email notification form. Our website, any alerts and social media channels are not incorporated by reference into, and are not a part of, this document.

The Company prepares an investor presentation and supplemental financial information for the benefit of its shareholders. Please refer to the investor presentation for definitions of both GAAP and non-GAAP measures used in this news release. Both the First Quarter 2023 Investor Presentation and the First Quarter 2023 Supplemental Information can be found at the Company's website (www.annaly.com) in the Investors section under Investor Presentations.

Conference Call

The Company will hold the first quarter 2023 earnings conference call on April 27, 2023 at 9:00 a.m. Eastern Time. Participants are encouraged to pre-register for the conference call to receive a unique PIN to gain immediate access to the call and bypass the live operator. Pre-registration may be completed by accessing the pre-registration link found on the homepage or "Investors" section of the Company's website at www.annaly.com, or by using the following link: https://dpregister.com/sreg/10177180/f8da7e9f2c. Pre-registration may be completed at any time, including up to and after the call start time.

For participants who would like to join the call but have not pre-registered, access is available by dialing 844-735-3317 within the U.S., or 412-317-5703 internationally, and requesting the "Annaly Earnings Call."

There will also be an audio webcast of the call on www.annaly.com. A replay of the call will be available for one week following the conference call. The replay number is 877-344-7529 for domestic calls and 412-317-0088 for international calls and the conference passcode is 2733167. If you would like to be added to the e-mail distribution list, please visit www.annaly.com, click on Investors, then select Email Alerts and complete the email notification form.

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(dollars in thousands, except per share data)

	N	March 31, 2023	D	ecember 31, 2022 ⁽¹⁾	Se	ptember 30, 2022	June 30, 2022			March 31, 2022
	(u	ınaudited)			(unaudited)	((unaudited)		unaudited)
Assets										
Cash and cash equivalents	\$	1,794,173	\$	1,576,714	\$	1,466,171	\$	853,932	\$	955,840
Securities		69,238,185		65,789,907		66,839,353		59,042,734		60,727,637
Loans, net		1,642,822		1,809,832		1,551,707		1,487,133		3,617,818
Mortgage servicing rights		1,790,980		1,748,209		1,705,254		1,421,420		1,108,937
Interests in MSR		_		_		_		83,622		85,653
Assets transferred or pledged to securitization vehicles		10,277,588		9,121,912		9,202,014		8,877,247		7,809,307
Assets of disposal group held for sale		_		_		11,371		97,414		_
Derivative assets		400,139		342,064		1,949,530		748,432		964,075
Receivable for unsettled trades		679,096		575,091		2,153,895		434,227		407,225
Principal and interest receivable		773,722		637,301		262,542		300,028		246,739
Goodwill and intangible assets, net		15,921		16,679		17,437		18,195		23,110
Other assets		219,391		233,003		247,490		272,865		238,793
Total assets	\$	86,832,017	\$	81,850,712	\$	85,406,764	\$	73,637,249	\$	76,185,134
Liabilities and stockholders' equity										
Liabilities										
Repurchase agreements	\$	60,993,018	\$	59,512,597	\$	54,160,731	\$	51,364,097	\$	52,626,503
Other secured financing		250,000		250,000		250,000		_		914,255
Debt issued by securitization vehicles		8,805,911		7,744,160		7,844,518		7,502,483		6,711,953
Participations issued		673,431		800,849		745,729		696,944		775,432
Liabilities of disposal group held for sale		_		_		1,151		3,608		_
Derivative liabilities		473,515		204,172		764,535		379,708		826,972
Payable for unsettled trades		3,259,034		1,157,846		9,333,646		1,995,960		1,992,568
Interest payable		118,395		325,280		30,242		91,962		80,870
Dividends payable		321,023		412,113		411,762		354,027		321,423
Other liabilities		28,657		74,269		912,895		158,560		456,388
Total liabilities		74,922,984		70,481,286		74,455,209		62,547,349		64,706,364
Stockholders' equity										
Preferred stock, par value \$0.01 per share (2)		1,536,569		1,536,569		1,536,569		1,536,569		1,536,569
Common stock, par value \$0.01 per share (3)		4,939		4,683		4,679		4,023		3,653
Additional paid-in capital		23,543,091		22,981,320		22,967,665		21,293,146		20,332,909
Accumulated other comprehensive income (loss)		(2,550,614)		(3,708,896)		(5,431,436)		(4,310,926)		(2,465,482)
Accumulated deficit		(10,741,863)		(9,543,233)		(8,211,358)		(7,496,061)		(7,980,407)
Total stockholders' equity		11,792,122		11,270,443		10,866,119		11,026,751		11,427,242
Noncontrolling interests		116,911		98,983		85,436		63,149		51,528
Total equity		11,909,033		11,369,426		10,951,555		11,089,900		11,478,770
Total liabilities and equity	\$	86,832,017	\$	81,850,712	\$	85,406,764	\$	73,637,249	\$	76,185,134

⁽¹⁾ Derived from the audited consolidated financial statements at December 31, 2022.

^{(2) 6.95%} Series F Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock - Includes 28,800,000 shares authorized, issued and outstanding. 6.50% Series G Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock - Includes 17,000,000 shares authorized, issued and outstanding. 6.75% Series I Preferred Stock - Includes 17,700,000 shares authorized, issued and outstanding.

⁽³⁾ Includes 2,936,500,000 shares authorized. Includes 493,880,938 shares issued and outstanding at March 31, 2023; 468,309,810 shares issued and outstanding at December 31, 2022; 467,911,144 shares issued and outstanding at September 30, 2022; 402,303,874 shares issued and outstanding at June 30, 2022; 365,253,063 shares issued and outstanding at March 31, 2022.

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (dollars in thousands, except per share data) (Unaudited)

		naudited)								
		(b 21				e quarters end	led	I 20	 Manah 21	
	N	1arch 31, 2023	L	December 31, 2022	56	eptember 30, 2022		June 30, 2022	March 31, 2022	
Net interest income										
Interest income	\$	818,250	\$	798,934	\$	678,488	\$	645,615	\$ 655,850	
Interest expense		798,787		663,847		400,491		170,475	74,922	
Net interest income		19,463		135,087		277,997		475,140	580,928	
Net servicing income										
Servicing and related income		84,273		82,040		74,486		55,685	34,715	
Servicing and related expense		7,880		7,659		7,780		5,949	3,757	
Net servicing income		76,393		74,381		66,706		49,736	30,958	
Other income (loss)										
Net gains (losses) on investments and other		1,712		(1,124,924)		(2,702,512)		(615,216)	(159,804	
Net gains (losses) on derivatives		(900,752)		84,263		2,117,240		1,015,643	1,642,028	
Loan loss (provision) reversal		219		(7,258)		1,613		26,913	(608	
Business divestiture-related gains (losses)		_		(13,013)		(2,936)		(23,955)	(354	
Other, net		15,498		7,569		1,526		(5,486)	3,058	
Total other income (loss)		(883,323)		(1,053,363)		(585,069)		397,899	1,484,320	
General and administrative expenses										
Compensation expense		29,391		29,714		27,744		22,243	33,002	
Other general and administrative expenses		11,437		13,291		10,178		13,795	12,762	
Total general and administrative expenses		40,828		43,005		37,922		36,038	45,764	
Income (loss) before income taxes		(828,295)		(886,900)		(278,288)		886,737	2,050,442	
Income taxes		11,033		(86)		(4,311)		23,420	26,548	
Net income (loss)		(839,328)		(886,814)		(273,977)		863,317	2,023,894	
Net income (loss) attributable to noncontrolling interests		4,928		1,548		1,287		(3,379)	1,639	
Net income (loss) attributable to Annaly		(844,256)		(888,362)		(275,264)		866,696	2,022,255	
Dividends on preferred stock		31,875		29,974		26,883		26,883	26,883	
Net income (loss) available (related) to common stockholders	\$	(876,131)	\$	(918,336)	\$	(302,147)	\$	839,813	\$ 1,995,372	
Net income (loss) per share available (related) to common stockholde	ers									
Basic	\$	(1.79)	\$	(1.96)	\$	(0.70)	\$	2.21	\$ 5.46	
Diluted	\$	(1.79)	\$	(1.96)	\$	(0.70)	\$	2.20	\$ 5.46	
Weighted average number of common shares outstanding										
Basic	4	89,688,364		468,250,672		429,858,876		380,609,192	365,340,909	
Diluted	4	89,688,364		468,250,672		429,858,876		380,898,750	365,612,991	
Other comprehensive income (loss)										
Net income (loss)	\$	(839,328)	\$	(886,814)	\$	(273,977)	\$	863,317	\$ 2,023,894	
Unrealized gains (losses) on available-for-sale securities		675,374		445,896		(2,578,509)		(2,503,250)	(3,568,679	
Reclassification adjustment for net (gains) losses included in net income (loss)		482,908		1,276,644		1,457,999		657,806	144,787	
Other comprehensive income (loss)		1,158,282		1,722,540		(1,120,510)		(1,845,444)	(3,423,892	
Comprehensive income (loss)		318,954		835,726		(1,394,487)		(982,127)	(1,399,998	
Comprehensive income (loss) attributable to noncontrolling interests		4,928		1,548		1,287		(3,379)	1,639	
Comprehensive income (loss) attributable to Annaly		314,026		834,178		(1,395,774)		(978,748)	(1,401,637	
Dividends on preferred stock		31,875		29,974		26,883		26,883	26,883	
Comprehensive income (loss) attributable to common stockholders	\$	282,151	\$	804,204	\$	(1,422,657)	\$	(1,005,631)	\$ (1,428,520	

Key Financial Data

The following table presents key metrics of the Company's portfolio, liabilities and hedging positions, and performance as of and for the quarters ended March 31, 2023, December 31, 2022, and March 31, 2022:

	March 31, 2023	December 31, 2022	March 31, 2022
Portfolio related metrics			
Fixed-rate Residential Securities as a percentage of total Residential Securities	98%	98%	97%
Adjustable-rate and floating-rate Residential Securities as a percentage of total Residential Securities	2%	2%	3%
Weighted average experienced CPR for the period	5.5%	7.5%	16.7%
Weighted average projected long-term CPR at period-end	8.4%	7.8%	9.5%
Liabilities and hedging metrics			
Weighted average days to maturity on repurchase agreements outstanding at period-end	59	27	68
Hedge ratio (1)	106%	107%	106%
Weighted average pay rate on interest rate swaps at period-end (2)	2.13%	1.74%	0.70%
Weighted average receive rate on interest rate swaps at period-end (2)	4.87%	4.28%	0.50%
Weighted average net rate on interest rate swaps at period-end (2)	(2.74%)	(2.54%)	0.20%
GAAP leverage at period-end (3)	5.9:1	6.0:1	5.3:1
GAAP capital ratio at period-end (4)	13.7%	13.9%	15.1%
Performance related metrics			
Book value per common share	\$ 20.77	\$ 20.79	\$ 27.08
GAAP net income (loss) per average common share (5)	\$ (1.79)	\$ (1.96)	\$ 5.46
Annualized GAAP return (loss) on average equity	(28.84%)	(31.78%)	65.62%
Net interest margin ⁽⁶⁾	0.09%	0.65%	3.20%
Average yield on interest earning assets (7)	3.96%	3.86%	3.61%
Average GAAP cost of interest bearing liabilities (8)	4.52%	3.71%	0.48%
Net interest spread	(0.56%)	0.15%	3.13%
Dividend declared per common share	\$ 0.65	\$ 0.88	\$ 0.88
Annualized dividend yield (9)	13.61%	16.70%	12.50%
Non-GAAP metrics *			
Earnings available for distribution per average common share (5)	\$ 0.81	\$ 0.89	\$ 1.11
Annualized EAD return on average equity (excluding PAA)	14.82%	16.19%	14.01%
Economic leverage at period-end (3)	6.4:1	6.3:1	6.4:1
Economic capital ratio at period end (4)	13.2%	13.4%	13.1%
Net interest margin (excluding PAA) (6)	1.76%	1.90%	2.04%
Average yield on interest earning assets (excluding PAA) (7)	3.96%	3.82%	2.62%
Average economic cost of interest bearing liabilities (8)	2.34%	2.11%	0.89%
Net interest spread (excluding PAA)	1.62%	1.71%	1.73%

* Represents a non-GAAP financial measure. Please refer to the "Non-GAAP Financial Measures" section for additional information.

(2) Excludes forward starting swaps.

(4) GAAP capital ratio is computed as total equity divided by total assets. Economic capital ratio is computed as total equity divided by total economic assets. Total economic assets include the implied market value of TBA derivatives and are net of debt issued by securitization vehicles.

(5) Net of dividends on preferred stock.

⁽¹⁾ Measures total notional balances of interest rate swaps, interest rate swaptions (excluding receiver swaptions) and futures relative to repurchase agreements, other secured financing and cost basis of TBA derivatives outstanding and net forward purchases (sales) of investments; excludes MSR and the effects of term financing, both of which serve to reduce interest rate risk. Additionally, the hedge ratio does not take into consideration differences in duration between assets and liabilities. Prior to the quarter ended September 30, 2022, the hedge ratio excluded the impact of net forward purchases (sales) of investments from the calculation; all prior periods have been updated to conform to the current presentation resulting in a reduction of 3% to the hedge ratio for the quarter ended March 31, 2022.

⁽³⁾ GAAP leverage is computed as the sum of repurchase agreements, other secured financing, debt issued by securitization vehicles, participations issued and mortgages payable divided by total equity. Economic leverage is computed as the sum of recourse debt, cost basis of to-be-announced ("TBA") and CMBX derivatives outstanding, and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Certain credit facilities (included within other secured financing), debt issued by securitization vehicles, participations issued, and mortgages payable are non-recourse to the Company and are excluded from economic leverage.

⁽⁶⁾ Net interest margin represents interest income less interest expense divided by average interest earning assets. Net interest margin (excluding PAA) represents the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average interest earning assets plus average TBA contract and CMBX balances.

⁽⁷⁾ Average yield on interest earning assets represents annualized interest income divided by average interest earning assets. Average interest earning assets reflects the average amortized cost of our investments during the period. Average yield on interest earning assets (excluding PAA) is calculated using annualized interest income (excluding PAA).

⁽⁸⁾ Average GAAP cost of interest bearing liabilities represents annualized interest expense divided by average interest bearing liabilities. Average interest bearing liabilities reflects the average balances during the period. Average economic cost of interest bearing liabilities represents annualized economic interest expense divided by average interest bearing liabilities. Economic interest expense is comprised of GAAP interest expense and the net interest component of interest rate swaps.

⁽⁹⁾ Based on the closing price of the Company's common stock of \$19.11, \$21.08 and \$28.16 at March 31, 2023, December 31, 2022 and March 31, 2022, respectively.

The following table contains additional information on our investment portfolio as of the dates presented:

	For the quarters ended						
		March 31, 2023	D	ecember 31, 2022		March 31, 2022	
Agency mortgage-backed securities	\$	65,623,534	\$	62,274,895	\$	57,787,141	
Residential credit risk transfer securities		1,085,384		997,557		845,809	
Non-agency mortgage-backed securities		2,028,656		1,991,146		1,737,333	
Commercial mortgage-backed securities		500,611		526,309		357,354	
Total securities	\$	69,238,185	\$	65,789,907	\$	60,727,637	
Residential mortgage loans	\$	1,642,822	\$	1,809,832	\$	1,650,151	
Corporate debt		_		_		1,967,667	
Total loans, net	\$	1,642,822	\$	1,809,832	\$	3,617,818	
Mortgage servicing rights	\$	1,790,980	\$	1,748,209	\$	1,108,937	
Interests in MSR	\$	_	\$	_	\$	85,653	
Agency mortgage-backed securities transferred or pledged to securitization vehicles	\$	_	\$	_	\$	544,991	
Residential mortgage loans transferred or pledged to securitization vehicles		10,277,588		9,121,912		7,264,316	
Assets transferred or pledged to securitization vehicles	\$	10,277,588	\$	9,121,912	\$	7,809,307	
Total investment portfolio	\$	82,949,575	\$	78,469,860	\$	73,349,352	

Non-GAAP Financial Measures

To supplement its consolidated financial statements, which are prepared and presented in accordance with U.S. generally accepted accounting principles ("GAAP"), the Company provides the following non-GAAP measures:

- earnings available for distribution ("EAD");
- earnings available for distribution attributable to common stockholders;
- earnings available for distribution per average common share;
- annualized EAD return on average equity;
- economic leverage;
- economic capital ratio;

- interest income (excluding PAA);
- economic interest expense;
- economic net interest income (excluding PAA);
- average yield on interest earning assets (excluding PAA);
- average economic cost of interest bearing liabilities;
- net interest margin (excluding PAA); and
- net interest spread (excluding PAA).

These measures should not be considered a substitute for, or superior to, financial measures computed in accordance with GAAP. While intended to offer a fuller understanding of the Company's results and operations, non-GAAP financial measures also have limitations. For example, the Company may calculate its non-GAAP metrics, such as earnings available for distribution, or the PAA, differently than its peers making comparative analysis difficult. Additionally, in the case of non-GAAP measures that exclude the PAA, the amount of amortization expense excluding the PAA is not necessarily representative of the amount of future periodic amortization nor is it indicative of the term over which the Company will amortize the remaining unamortized premium. Changes to actual and estimated prepayments will impact the timing and amount of premium amortization and, as such, both GAAP and non-GAAP results.

These non-GAAP measures provide additional detail to enhance investor understanding of the Company's period-over-period operating performance and business trends, as well as for assessing the Company's performance versus that of industry peers. Additional information pertaining to the Company's use of these non-GAAP financial measures, including discussion of how each such measure may be useful to investors, and reconciliations to their most directly comparable GAAP results are provided below.

Earnings available for distribution, earnings available for distribution attributable to common stockholders, earnings available for distribution per average common share and annualized EAD return on average equity

The Company's principal business objective is to generate net income for distribution to its stockholders and to preserve capital through prudent selection of investments and continuous management of its portfolio. The Company generates net income by earning a net interest spread on its investment portfolio, which is a function of interest income from its investment portfolio less financing, hedging and operating costs. Earnings available for distribution, which is defined as the sum of (a) economic net interest income, (b) TBA dollar roll income and CMBX coupon income, (c) net servicing income less realized amortization of MSR, (d) other income (loss) (excluding depreciation expense related to commercial real estate and amortization of intangibles, non-EAD income allocated to equity method investments and other non-EAD components of other income (loss)), (e) general and administrative expenses (excluding transaction expenses and non-recurring items), and (f) income taxes (excluding the income tax effect of non-EAD income (loss) items) and excludes (g) the premium amortization adjustment ("PAA") representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities is used by the Company's management and, the Company believes, used by analysts and investors to measure its progress in achieving its principal business objective.

The Company seeks to fulfill this objective through a variety of factors including portfolio construction, the degree of market risk exposure and related hedge profile, and the use and forms of leverage, all while operating within the parameters of the Company's capital allocation policy and risk governance framework.

The Company believes these non-GAAP measures provide management and investors with additional details regarding the Company's underlying operating results and investment portfolio trends by (i) making adjustments to account for the disparate reporting of changes in fair value where certain instruments are reflected in GAAP net income (loss) while others are reflected in other comprehensive income (loss) and (ii) by excluding certain unrealized, non-cash or episodic components of GAAP net income (loss) in order to provide additional transparency into the operating performance of the Company's portfolio. In addition, EAD serves as a useful indicator for investors in evaluating the Company's performance and ability to pay dividends. Annualized EAD return on average equity, which is calculated by dividing earnings available for distribution over average stockholders' equity, provides investors with additional detail on the earnings available for distribution generated by the Company's invested equity capital.

The following table presents a reconciliation of GAAP financial results to non-GAAP earnings available for distribution for the periods presented:

			For th	e quarters ende	d	
	M	arch 31, 2023	Dece	ember 31, 2022	M	arch 31, 2022
		(dollars in	thousa	ınds, except per	share	data)
GAAP net income (loss)	\$	(839,328)	\$	(886,814)	\$	2,023,894
Adjustments to exclude reported realized and unrealized (gains) losses						
Net (gains) losses on investments and other		(1,712)		1,124,924		159,804
Net (gains) losses on derivatives (1)		1,286,458		202,337		(1,704,569)
Loan loss provision (reversal) (2)		(219)		7,258		812
Business divestiture-related (gains) losses		_		13,013		354
Other adjustments						
Depreciation expense related to commercial real estate and amortization of intangibles (3)		758		758		1,130
Non-EAD (income) loss allocated to equity method investments (4)		(244)		(306)		(9,920)
Transaction expenses and non-recurring items (5)		1,358		807		3,350
Income tax effect of non-EAD income (loss) items		8,278		(418)		27,091
TBA dollar roll income and CMBX coupon income (6)		18,183		34,767		129,492
MSR amortization (7)		(43,423)		(38,633)		(19,652)
EAD attributable to noncontrolling interests		(3,470)		(1,548)		(1,639)
Premium amortization adjustment cost (benefit)		491		(8,136)		(179,516)
Earnings available for distribution *		427,130		448,009	_	430,631
Dividends on preferred stock		31,875		29,974		26,883
Earnings available for distribution attributable to common stockholders *	\$	395,255	\$	418,035	\$	403,748
GAAP net income (loss) per average common share	\$	(1.79)	\$	(1.96)	\$	5.46
Earnings available for distribution per average common share *	\$	0.81	\$	0.89	\$	1.11
Annualized GAAP return (loss) on average equity		(28.84%)		(31.78%)		65.62%
Annualized EAD return on average equity *		14.82%		16.19%		14.01%

^{*} Represents a non-GAAP financial measure.

From time to time, the Company enters into TBA forward contracts as an alternate means of investing in and financing Agency mortgage-backed securities. A TBA contract is an agreement to purchase or sell, for future delivery, an Agency mortgage-backed security with a specified issuer, term and coupon. A TBA dollar roll represents a transaction where TBA contracts with the same terms but different settlement dates are simultaneously bought and sold. The TBA contract settling in the later month typically prices at a discount to the earlier month contract with the difference in price commonly referred to as the "drop". The drop is a reflection of the expected net interest income from an investment in similar Agency mortgage-backed securities, net of an implied financing cost, that would be foregone as a result of settling the contract in the later month rather than in the earlier month. The drop between the current settlement month price and the forward settlement month price occurs because in the TBA dollar roll market, the party providing the financing is the party that would retain all principal and interest payments accrued during the financing period. Accordingly, TBA dollar roll income generally represents the economic equivalent of the net interest income earned on the underlying Agency mortgage-backed security less an implied financing cost.

TBA dollar roll transactions are accounted for under GAAP as a series of derivatives transactions. The fair value of TBA derivatives is based on methods similar to those used to value Agency mortgage-backed securities. The Company records TBA derivatives at fair value on its Consolidated Statements of Financial Condition and recognizes periodic changes in fair value in Net gains (losses) on derivatives in the Consolidated Statements of Comprehensive Income (Loss), which includes both unrealized and realized gains and losses on derivatives.

⁽¹⁾ The adjustment to add back Net (gains) losses on derivatives does not include the net interest component of interest rate swaps which is reflected in earnings available for distribution. The net interest component of interest rate swaps totaled \$385.7 million, \$286.6 million and (\$62.5) million for the quarters ended March 31, 2023, December 31, 2022 and March 31, 2022, respectively.

⁽²⁾ Includes \$0.0 million, \$0.0 million and \$0.2 million of loss provision (reversal) on the Company's unfunded loan commitments for the quarters ended March 31, 2023, December 31, 2022 and March 31, 2022, respectively, which is reported in Other, net in the Company's Consolidated Statements of Comprehensive Income (Loss).

⁽³⁾ Includes depreciation and amortization expense related to equity method investments.

⁽⁴⁾ The Company excludes non-EAD (income) loss allocated to equity method investments, which represents the unrealized (gains) losses allocated to equity interests in a portfolio of MSR, which is a component of Other, net.

⁽⁵⁾ The quarters ended March 31, 2023, December 31, 2022, and March 31, 2022 include costs incurred in connection with securitizations of residential whole loans

⁽⁶⁾ TBA dollar roll income and CMBX coupon income each represent a component of Net gains (losses) on derivatives. CMBX coupon income totaled \$1.1 million, \$1.1 million and \$1.1 million for the quarters ended March 31, 2023, December 31, 2022 and March 31, 2022, respectively.

⁽⁷⁾ MSR amortization utilizes purchase date cash flow assumptions and actual unpaid principal balances and is calculated as the difference between projected MSR yield income and net servicing income for the period.

TBA dollar roll income is calculated as the difference in price between two TBA contracts with the same terms but different settlement dates multiplied by the notional amount of the TBA contract. Although accounted for as derivatives, TBA dollar rolls capture the economic equivalent of net interest income, or carry, on the underlying Agency mortgage-backed security (interest income less an implied cost of financing). TBA dollar roll income is reported as a component of Net gains (losses) on derivatives in the Consolidated Statements of Comprehensive Income (Loss).

The CMBX index is a synthetic tradable index referencing a basket of 25 commercial mortgage-backed securities ("CMBS") of a particular rating and vintage. The CMBX index allows investors to take a long exposure (referred to as selling protection) or short exposure (referred to as buying protection) on the respective basket of CMBS securities and is structured as a "pay-as-you-go" contract whereby the protection buyer pays to the protection seller a standardized running coupon on the contracted notional amount. The Company reports income (expense) on CMBX positions in Net gains (losses) on derivatives in the Consolidated Statements of Comprehensive Income (Loss). The coupon payments received or paid on CMBX positions are equivalent to interest income (expense) and therefore included in earnings available for distribution.

Premium Amortization Expense

In accordance with GAAP, the Company amortizes or accretes premiums or discounts into interest income for its Agency mortgage-backed securities, excluding interest-only securities, multifamily and reverse mortgages, taking into account estimates of future principal prepayments in the calculation of the effective yield. The Company recalculates the effective yield as differences between anticipated and actual prepayments occur. Using third-party model and market information to project future cash flows and expected remaining lives of securities, the effective interest rate determined for each security is applied as if it had been in place from the date of the security's acquisition. The amortized cost of the security is then adjusted to the amount that would have existed had the new effective yield been applied since the acquisition date. The adjustment to amortized cost is offset with a charge or credit to interest income. Changes in interest rates and other market factors will impact prepayment speed projections and the amount of premium amortization recognized in any given period.

The Company's GAAP metrics include the unadjusted impact of amortization and accretion associated with this method. Certain of the Company's non-GAAP metrics exclude the effect of the PAA, which quantifies the component of premium amortization representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term CPR.

The following table illustrates the impact of the PAA on premium amortization expense for the Company's Residential Securities portfolio and residential securities transferred or pledged to securitization vehicles, for the quarters ended March 31, 2023, December 31, 2022, and March 31, 2022:

		For the quarters ended									
	Mar	ch 31, 2023	Decem	ıber 31, 2022	March 31, 2022						
			(dollars	in thousands)							
Premium amortization expense (accretion)	\$	56,534	\$	38,829	\$	(25,353)					
Less: PAA cost (benefit)		491		(8,136)		(179,516)					
Premium amortization expense (excluding PAA)	\$	56,043	\$	46,965	\$	154,163					

Economic leverage and economic capital ratios

The Company uses capital coupled with borrowed funds to invest primarily in real estate related investments, earning the spread between the yield on its assets and the cost of its borrowings and hedging activities. The Company's capital structure is designed to offer an efficient complement of funding sources to generate positive risk-adjusted returns for its stockholders while maintaining appropriate liquidity to support its business and meet the Company's financial obligations under periods of market stress. To maintain its desired capital profile, the Company utilizes a mix of debt and equity funding. Debt funding may include the use of repurchase agreements, loans, securitizations, participations issued, lines of credit, asset backed lending facilities, corporate bond issuance, convertible bonds, mortgages payable or other liabilities. Equity capital primarily consists of common and preferred stock.

The Company's economic leverage ratio is computed as the sum of recourse debt, cost basis of TBA and CMBX derivatives outstanding, and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Certain credit facilities (included within other secured financing), debt issued by securitization vehicles, participations issued, and mortgages payable are non-recourse to the Company and are excluded from economic leverage.

The following table presents a reconciliation of GAAP debt to economic debt for purposes of calculating the Company's economic leverage ratio for the periods presented:

	As of										
	N	March 31, 2023	De	cember 31, 2022]	March 31, 2022					
Economic leverage ratio reconciliation				lars in thousands)							
Repurchase agreements	\$	60,993,018	\$	59,512,597	\$	52,626,503					
Other secured financing		250,000		250,000		914,255					
Debt issued by securitization vehicles		8,805,911		7,744,160		6,711,953					
Participations issued		673,431		800,849		775,432					
Total GAAP debt	\$	70,722,360	\$	68,307,606	\$	61,028,143					
Less Non-Recourse Debt:											
Credit facilities (1)	\$	_	\$	_	\$	(914,255)					
Debt issued by securitization vehicles		(8,805,911)		(7,744,160)		(6,711,953)					
Participations issued		(673,431)		(800,849)		(775,432)					
Total recourse debt	\$	61,243,018	\$	59,762,597	\$	52,626,503					
Plus / (Less):											
Cost basis of TBA and CMBX derivatives	\$	12,241,647	\$	11,050,351	\$	19,006,949					
Payable for unsettled trades		3,259,034		1,157,846		1,992,568					
Receivable for unsettled trades		(679,096)		(575,091)		(407,225)					
Economic debt *	\$	76,064,603	\$	71,395,703	\$	73,218,795					
Total equity	\$	11,909,033	\$	11,369,426	\$	11,478,770					
Economic leverage ratio *		6.4:1		6.3:1		6.4:1					

^{*} Represents a non-GAAP financial measure.

The following table presents a reconciliation of GAAP total assets to economic total assets for purposes of calculating the Company's economic capital ratio for the periods presented:

				As of		
	1	March 31, 2023	Dec	ember 31, 2022	1	March 31, 2022
Economic capital ratio reconciliation			(doll	ars in thousands)		
Total GAAP assets	\$	86,832,017	\$	81,850,712	\$	76,185,134
Less:						
Gross unrealized gains on TBA derivatives (1)		(167,065)		(17,056)		(24,757)
Debt issued by securitization vehicles		(8,805,911)		(7,744,160)		(6,711,953)
Plus:						
Implied market value of TBA derivatives		12,020,810		10,578,676		18,284,708
Total economic assets *	\$	89,879,851	\$	84,668,172	\$	87,733,132
Total equity	\$	11,909,033	\$	11,369,426	\$	11,478,770
Economic capital ratio *		13.2%		13.4%		13.1%

^{*} Represents a non-GAAP financial measure.

Interest income (excluding PAA), economic interest expense and economic net interest income (excluding PAA)

Interest income (excluding PAA) represents interest income excluding the effect of the PAA, and serves as the basis for deriving average yield on interest earning assets (excluding PAA), net interest spread (excluding PAA) and net interest margin (excluding PAA), which are discussed below. The Company believes this measure provides management and investors with additional detail to enhance their understanding of the Company's operating results and trends by excluding the component of premium amortization expense representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities (other than interest-only securities, multifamily and reverse mortgages), which can obscure underlying trends in the performance of the portfolio.

Economic interest expense includes GAAP interest expense and the net interest component of interest rate swaps. The Company uses interest rate swaps to manage its exposure to changing interest rates on its repurchase agreements by economically hedging cash flows associated with these borrowings. Accordingly, adding the net interest component of interest rate swaps to interest expense, as computed in accordance with GAAP, reflects the total contractual interest expense and thus, provides investors with additional information about the cost of the Company's financing strategy. The Company may use market agreed coupon ("MAC") interest rate swaps in which the Company may receive or make a payment at the time of entering into such interest rate swap to compensate for the off-market nature of such interest rate swap. In accordance with GAAP, upfront payments associated with MAC interest rate swaps are not reflected in the net interest component of interest rate swaps in the Company's Consolidated Statements of Comprehensive Income (Loss). The Company did not enter into any MAC interest rate swaps during the quarter ended March 31, 2023.

⁽¹⁾ Included in Other secured financing in the Company's Consolidated Statements of Financial Condition.

⁽¹⁾ Included in Derivative assets in the Company's Consolidated Statements of Financial Condition.

Similarly, economic net interest income (excluding PAA), as computed below, provides investors with additional information to enhance their understanding of the net economics of our primary business operations.

	For the quarters ended								
	M	arch 31, 2023	De	ecember 31, 2022		March 31, 2022			
Interest income (excluding PAA) reconciliation			(dol	lars in thousands)					
GAAP interest income	\$	818,250	\$	798,934	\$	655,850			
Premium amortization adjustment		491		(8,136)		(179,516)			
Interest income (excluding PAA) *	\$	818,741	\$	790,798	\$	476,334			
Economic interest expense reconciliation									
GAAP interest expense	\$	798,787	\$	663,847	\$	74,922			
Add:									
Net interest component of interest rate swaps		(385,706)		(286,600)		62,541			
Economic interest expense *	\$	413,081	\$	377,247	\$	137,463			
Economic net interest income (excluding PAA) reconciliate	tion								
Interest income (excluding PAA) *	\$	818,741	\$	790,798	\$	476,334			
Less:									
Economic interest expense *		413,081		377,247		137,463			
Economic net interest income (excluding PAA) *	\$	405,660	\$	413,551	\$	338,871			

^{*} Represents a non-GAAP financial measure.

Average yield on interest earning assets (excluding PAA), net interest spread (excluding PAA), net interest margin (excluding PAA) and average economic cost of interest bearing liabilities

Net interest spread (excluding PAA), which is the difference between the average yield on interest earning assets (excluding PAA) and the average economic cost of interest bearing liabilities, which represents annualized economic interest expense divided by average interest bearing liabilities, and net interest margin (excluding PAA), which is calculated as the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average interest earning assets plus average TBA contract and CMBX balances, provide management with additional measures of the Company's profitability that management relies upon in monitoring the performance of the business.

Disclosure of these measures, which are presented below, provides investors with additional detail regarding how management evaluates the Company's performance.

]	For	the quarters ended	Į.	
	N	1arch 31, 2023	De	ecember 31, 2022		March 31, 2022
Economic metrics (excluding PAA)			(dol	llars in thousands)		
Average interest earning assets	\$	82,644,998	\$	82,859,799	\$	72,590,876
Interest income (excluding PAA) *	\$	818,741	\$	790,798	\$	476,334
Average yield on interest earning assets (excluding PAA) *		3.96 %		3.82 %		2.62 %
Average interest bearing liabilities	\$	70,635,632	\$	69,981,694	\$	61,865,292
Economic interest expense *	\$	413,081	\$	377,247	\$	137,463
Average economic cost of interest bearing liabilities *		2.34 %		2.11 %		0.89 %
Economic net interest income (excluding PAA) *	\$	405,660	\$	413,551	\$	338,871
Net interest spread (excluding PAA) *		1.62 %		1.71 %		1.73 %
Interest income (excluding PAA) *	\$	818,741	\$	790,798	\$	476,334
TBA dollar roll income and CMBX coupon income		18,183		34,767		129,492
Economic interest expense *		(413,081)		(377,247)		(137,463)
Subtotal	\$	423,843	\$	448,318	\$	468,363
Average interest earnings assets	\$	82,644,998	\$	82,859,799	\$	72,590,876
Average TBA contract and CMBX balances		13,949,884		11,499,881		19,229,537
Subtotal	\$	96,594,882	\$	94,359,680	\$	91,820,413
Net interest margin (excluding PAA) *		1.76 %		1.90 %		2.04 %

^{*} Represents a non-GAAP financial measure.